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Message Text

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71
ACTION EUR-25

INFO OCT-01 ISO-00 CIAE-00 PM-07 INR-10 L-03 NEA-10

NSAE-00 PA-04 RSC-01 PRS-01 SPC-03 USIA-15 TRSE-00

SAJ-01 EB-11 DRC-01 /093 W
---------- 089658
R 261840Z OCT 73
FM USMISSION NATO
TO USDOC WASHDC
INFO SECSTATE WASHDC 2385
SECDEF WASHDC
AMEMBASSY OSLO

UNCLAS USNATO 5172

E.O. 11652: N/A
TAGS: BMEP MCAP NO NATO
SUBJECT: TRADE OPPORTUNITY

MISSION HAS RECEIVED FROM NORWEGIAN DELEGATION COPY OF
NOTICE OF ICB DATED 28 SEPT 73, FILE 4619/7.3/A/NODECA/GA/AA/
793.11, FOR PROCURMENT OF SUPERVISORY AND REMOTE CONTROL EQUIPMENT
FOR RADIO LINK SYSTEMS, IN AN AMOUNT OF APPROXIMATELY $400,000.
ALTHOUGH NOTE INDICATES COPIES WERE DISTRIBUTED TO NATO
EMBASSIES IN OSLO, WE HAVE NOT RECEIVED WORD OF ANY ADVICE
FROM EMBASSY OSLO ON THIS PROCUMREMENT. SINCE DEADLINE FOR FILING
OF NATES OF INTERESETED FIRMS IS 2 NOVEMBER, TO AVOID POSSIBLE
LOSS OF THIS TRADE OPPORTUNITY SHOULD NOTICE NOT HAVE REACHED
EMBASSY OSLO, THEXT OF NOTE IS HEREWITH TRANSMITTED FOR
YOUR INFORMATION AND APPROPRIATE ACTION:

QUOTE SUBJECT:

INTERNATIONAL COMPETIVTIVE BIDDING WITH REGARD
TO NATO COMMON INFRASTRUCTURE WORKS AND NATIONAL PROJECTS;
SUPERVISORY AND REMOTE CONTROL EQUIPMENT FOR RADIO LINK SYSTEMS.
IT IS HEREBY ANNOUNCED THAT THE NORWEGIAN DEFENSE COMMUNICATIONS
ADMINISTRATION (NODECA) WILL CALL FOR BIDS ON AN INTERNATIONAL
UNCLASSIFIED

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BASIS FOR DELIVERY OF SUPERVISORY AND REMOTE CONTROL REQUIPMENT
FOR RADIO LINK SYSTEMS.

1. APPLICATIONS FROM PROSPECTIVE BIDDERS THAT QUALIFY FOR

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NATO INTERNATIONAL COMPETITIVE BIDDING MUST BE RECEIVED BY THE
NORWEGIAN DEFENSE COMMUNICATIONS ADMINISTRATION
POST BOX 7020 HOMANSBYEN
OSLO3-NORWAY
WITHIN 2ND NOVERMBER 1973. IN CORRESPONDENCE APPLICANTS SHOULD
QUOTE THE REFERENCE NUMBER OF THIS LETTER (4619/78/A/NODECA/GA/AA/
793.11).

2. THE EQUITMENT TO BE CALLED FOR WILL EFFECT CONTINUOUS
SUPERVISION ON A PART OF NODECA'S COUNTRYWIDE RADIO LINK NETWEOR,
BUT FUTURE EXTENSION IS PROBABLE. CONTROL AND SUPERVISION IS
FORESEEN FROM A SMALL NUMBER OF COMPUTERIZED CONTROL CENTERS,
WITH SEQUENTIAL SCANNING OF THE UNMANNED REPEATER STATIONS.
IT IS REQUIRED THAT THE BIDDERS SHALL HAVE A THROROUGH EXPERIENCE
IN DESIGN AND MANUFACTURE OF THIS TYPE OF EQUITMENT. APPLICATIONS
FROM PROSPECTIVE BIDDERS NOT WELL KNOWN TO NODECA SHALL CONTAIN A
STATEMENT TO THIS EFFECT, WITH A SCHEDULE OF SIMILAR SYSTEMS
ALREADY IN SERVICE, OR TO BE DELIVERED, WITH A BRIEF DESCRIPTION.
A THOROUGH UNDERSTANDING OF THE OPERATION OF RADIO LINKS IS
ALSO ESSENTIAL FOR THIS PROJECT. IT IS ALSO A REQUIREMENT
THAT THE SUCCESSFUL BIDDER SHALL EMPLOY PERSONNEL WITH A
SECRUTIY CLEARANCE OF NATO SECRET FOR SYSTEM DESIGN AND
INSTALLATION OF THIS PROJECT.

3. IT IS ESTIMATED THAT EQUIPMENT OF THE TYPE INDICATED
ABOVE AT A VALUE OF ABOUT IAU 120,000 WILL BE ORDERED WITHIN
SIX MONTHS OF OPENING BIDS.

4. THE TENDER DOCUMENTS, TO BE FORWARDED, WILL STATE AS A
REQUIREMENT THAT THE PROSPECTIVE SUPPLIER SHALL HAVE A
REPRESENTATIVE IN NORWAY, BEING AUTHORIZED TO NEGOTIATE ON
BEHALF OF THE FIRM IN CASE OF DISPUTE.
IT IS ALSO REQUIRED THAT THE SUPPLIER SHALL HAVE A WELL
ESTABLISHED SERVICE ORGANIZATION WITHIN NORWAY.

5. TENDER DOCUMENTS WILL BE FOREWARED TO QUALIFIED FIRMS
ON 9TH NOVEMBER 1973.
UNCLASSIFIED

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6. BIDS SHOULD BE RECEIVED NOT LATER THAN 15TH
FEBRUARY 1974.
UNQUOTE
RUMSFELD

UNCLASSIFIED

<< END OF DOCUMENT >>

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973NATO05172
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
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Handling Restrictions: n/a
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To: USDOC INFO STATE
SECDEF
OSLO
Type: TE
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